


**Consolidated Income Statement**

in KMAD

	H1 2019	H1 2018*
<b>Revenues</b>	<b>683,711</b>	<b>642,370</b>
<i>Detergents</i>	306,386	265,221
<i>Seafood Products</i>	211,974	229,905
<i>Beverage Bottles</i>	128,700	114,438
<i>Fruit juice</i>	35,211	31,654
<i>Others</i>	1,440	1,152
Change in inventories	-23,217	-26,911
Cost of Goods Sold	-404,566	-373,619
Personnel expenses	-92,537	-87,601
Other operating expenses	-56,480	-57,421
Taxes	-3,037	-2,384
Other revenues	1,287	944
<b>EBITDA</b>	<b>105,161</b>	<b>95,379</b>
Amortization and depreciation	-36,648	-32,570
Provisions	306	486
Other revenues and expenses	-2,112	-2,112
<b>Current operating profit</b>	<b>66,706</b>	<b>61,182</b>
Other operating revenues and expenses	-2,675	-5,540
<b>Operating profit</b>	<b>64,031</b>	<b>55,641</b>
<b>Consolidated financial expenses</b>	<b>-13,962</b>	<b>-16,569</b>
<b>Income before taxes</b>	<b>50,070</b>	<b>39,072</b>
<i>Income Tax</i>	-11,835	-9,024
<i>Deferred Taxes</i>	-908	-328
<b>Total income tax</b>	<b>-12,743</b>	<b>-9,352</b>
<b>Net income</b>	<b>37,327</b>	<b>29,720</b>
<b>Adjusted Net Income **</b>	<b>40,910</b>	<b>35,588</b>

\* Proforma accounts taking into consideration the application of IFRS 16

\*\* Adjusted Net Income = Net Income excluding non recurring items, Stock Options Value and Deferred taxes



### Consolidated Balance Sheet - Assets

	H1 2019	in KMAD 2018*
Goodwill	410,576	410,576
Intangible assets	114,961	116,368
Property, plant, equipment	439,999	428,726
Investment Property	93,740	93,740
Equity accounted-affiliates	0	0
Other financial assets	131,518	131,714
<i>Available-for-sale financial assets</i>	129,258	129,258
<i>Other assets</i>	2,260	2,456
Deferred Tax	1	1,310
<b>Non-current assets</b>	<b>1,190,795</b>	<b>1,182,433</b>
Inventories	263,994	274,746
Trade receivables	326,401	298,107
Current tax assets	79,632	79,805
Other receivables	7,934	13,806
Other current assets	6,647	2,289
Investment securities	20,904	180,549
Cash and cash equivalents	34,294	28,629
<b>Current assets</b>	<b>739,806</b>	<b>877,932</b>
<b>Total assets</b>	<b>1,930,601</b>	<b>2,060,365</b>

\* Proforma accounts taking into consideration the application of IFRS 16



### Consolidated Balance Sheet - Equity and Liabilities

	in KMAD	
	H1 2019	2018*
Share capital	799,674	799,674
Other reserves	129,973	125,906
Net income Group share	37,363	70,439
<b>Group Share</b>	<b>967,009</b>	<b>996,019</b>
Minority interests	3,647	3,929
<b>Total minority interests</b>	<b>3,647</b>	<b>3,929</b>
<b>Consolidated shareholder's equity</b>	<b>970,656</b>	<b>999,947</b>
Long-term loans	142,777	245,198
Deferred tax liabilities	29,605	24,143
<b>Non-current liabilities</b>	<b>172,382</b>	<b>269,341</b>
short-term loans	145,865	171,955
<i>Including accrued interests</i>	5,355	4,774
Bank overdrafts	180,653	106,253
Current provisions	9,995	9,567
Trade payables and related accounts	356,443	402,233
Current tax liabilities	59,147	47,299
Other payables	35,460	53,770
<b>Current liabilities</b>	<b>787,563</b>	<b>791,076</b>
<b>Current and non-current liabilities</b>	<b>959,945</b>	<b>1,060,417</b>
<b>Total Equity &amp; Liabilities</b>	<b>1,930,601</b>	<b>2,060,365</b>

\* Proforma accounts taking into consideration the application of IFRS 16